

LDSS Commercial Hourly Labor Rates Labor Category	FY2011		FY2012		FY2013		FY2014	
	Client Site	LDSS Site	Client Site	LDSS Site	Client Site	LDSS Site	Client Site	LDSS Site
Executive Subject Matter Expert	\$ 195.61	\$ 222.28	\$ 205.39	\$ 233.40	\$ 215.66	\$ 245.07	\$ 226.44	\$ 257.32
Principal Subject Matter Expert	\$ 157.75	\$ 179.26	\$ 165.64	\$ 188.22	\$ 173.92	\$ 197.63	\$ 182.61	\$ 207.52
Senior Subject Matter Expert	\$ 130.37	\$ 148.15	\$ 136.89	\$ 155.56	\$ 143.73	\$ 163.33	\$ 150.92	\$ 171.50
Subject Matter Expert	\$ 110.48	\$ 125.55	\$ 116.01	\$ 131.83	\$ 121.81	\$ 138.42	\$ 127.90	\$ 145.34
Principal Functional Analyst	\$ 149.75	\$ 170.17	\$ 157.23	\$ 178.67	\$ 165.09	\$ 187.61	\$ 173.35	\$ 196.99
Senior Functional Analyst	\$ 123.76	\$ 140.63	\$ 129.94	\$ 147.66	\$ 136.44	\$ 155.05	\$ 143.26	\$ 162.80
Functional Analyst	\$ 104.88	\$ 119.18	\$ 110.12	\$ 125.14	\$ 115.63	\$ 131.40	\$ 121.41	\$ 137.97
Junior Functional Analyst	\$ 91.20	\$ 103.64	\$ 95.76	\$ 108.82	\$ 100.55	\$ 114.26	\$ 105.57	\$ 119.97
Principal Systems Analyst	\$ 156.14	\$ 177.43	\$ 163.95	\$ 186.30	\$ 172.14	\$ 195.62	\$ 180.75	\$ 205.40
Senior Systems Analyst	\$ 129.04	\$ 146.64	\$ 135.49	\$ 153.97	\$ 142.27	\$ 161.67	\$ 149.38	\$ 169.75
Systems Analyst	\$ 109.36	\$ 124.27	\$ 114.82	\$ 130.48	\$ 120.57	\$ 137.01	\$ 126.59	\$ 143.86
Junior Systems Analyst	\$ 95.09	\$ 108.06	\$ 99.85	\$ 113.46	\$ 104.84	\$ 119.14	\$ 110.08	\$ 125.09
Principal Logistician	\$ 192.57	\$ 218.83	\$ 202.19	\$ 229.77	\$ 212.30	\$ 241.25	\$ 222.92	\$ 253.32
Senior Logistician	\$ 159.15	\$ 180.85	\$ 167.10	\$ 189.89	\$ 175.46	\$ 199.38	\$ 184.23	\$ 209.35
Logistician	\$ 134.87	\$ 153.26	\$ 141.61	\$ 160.92	\$ 148.69	\$ 168.97	\$ 156.13	\$ 177.42
Junior Logistician	\$ 117.28	\$ 133.27	\$ 123.14	\$ 139.93	\$ 129.30	\$ 146.93	\$ 135.76	\$ 154.28
Principal Training Specialist	\$ 144.06	\$ 163.70	\$ 151.26	\$ 171.89	\$ 158.83	\$ 180.48	\$ 166.77	\$ 189.51
Senior Training Specialist	\$ 119.06	\$ 135.29	\$ 125.01	\$ 142.06	\$ 131.26	\$ 149.16	\$ 137.82	\$ 156.62
Training Specialist	\$ 100.90	\$ 114.66	\$ 105.94	\$ 120.39	\$ 111.24	\$ 126.41	\$ 116.80	\$ 132.73
Junior Training Specialist	\$ 87.74	\$ 99.70	\$ 92.12	\$ 104.69	\$ 96.73	\$ 109.92	\$ 101.57	\$ 115.42
Principal Consultant	\$ 156.12	\$ 177.41	\$ 163.92	\$ 186.28	\$ 172.12	\$ 195.59	\$ 180.73	\$ 205.37
Senior Consultant	\$ 129.02	\$ 146.62	\$ 135.47	\$ 153.95	\$ 142.25	\$ 161.65	\$ 149.36	\$ 169.73
Consultant	\$ 109.34	\$ 124.25	\$ 114.81	\$ 130.46	\$ 120.55	\$ 136.99	\$ 126.58	\$ 143.84
Junior Consultant	\$ 95.08	\$ 108.05	\$ 99.83	\$ 113.45	\$ 104.83	\$ 119.12	\$ 110.07	\$ 125.08